

# Association of Consultants to Nonprofits

## Profit & Loss Budget Overview

July 2021 through June 2022

	<u>Jul 21</u>	<u>Aug 21</u>	<u>Sep 21</u>	<u>Oct 21</u>	<u>Nov 21</u>	<u>Dec 21</u>	<u>Jan 22</u>
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>4010 Membership Dues - RENEWALS</b>	2,225.00	3,300.00	2,325.00	1,850.00	2,475.00	3,750.00	3,925.00
<b>4011 Membership Dues - NEW MEMBERS</b>	500.00	500.00	500.00	500.00	250.00	200.00	350.00
<b>Total 4020 Membership</b>	2,725.00	3,800.00	2,825.00	2,350.00	2,725.00	3,950.00	4,275.00
<b>4020 Program Events</b>							
<b>4022 Chapter Meeting Attendee Income (in-person and virtu</b>	0.00	0.00	30.00	0.00	130.00	0.00	0.00
<b>4023A Annual Meeting Attendee Income</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>4023B Annual Meeting Income Sponsor/Exhibitor</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>4024A Coffee Connections</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>4024B Happy Hours</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 4020 Program Events</b>	0.00	0.00	30.00	0.00	130.00	0.00	0.00
<b>403 Sponsorship - Programs, Coffee, HH, webinars</b>	0.00	0.00	0.00	0.00	500.00	0.00	0.00
<b>4035 Newsletter/Email Advertising</b>	50.00	50.00	50.00	100.00	100.00	100.00	100.00
<b>4040 Interest Income</b>	0.35	0.35	0.35	0.35	0.35	0.35	0.35
<b>4065 Other Income</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<u>2,775.35</u>	<u>3,850.35</u>	<u>2,905.35</u>	<u>2,450.35</u>	<u>3,455.35</u>	<u>4,050.35</u>	<u>4,375.35</u>
<b>Gross Profit</b>	2,775.35	3,850.35	2,905.35	2,450.35	3,455.35	4,050.35	4,375.35
<b>Expense</b>							
<b>6000 General &amp; Admin. Exp</b>							
<b>6020 Office Rental</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>6030 Bank Fees</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>6035 Merchant Account Fees</b>	70.00	70.00	70.00	70.00	70.00	70.00	70.00
<b>6038 Office Supplies</b>	10.00	10.00	10.00	10.00	10.00	10.00	10.00
<b>6050 Zoom Video Conferencing</b>	14.99	14.99	54.99	14.99	54.99	14.99	14.99
<b>6100 Liability &amp; D&amp;O Insurance</b>	740.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>6110 Ann. Rpt, License &amp; Permit</b>	0.00	0.00	0.00	13.00	0.00	0.00	0.00
<b>6140 Professional Fees</b>							
<b>6141 Administrative</b>	6,300.00	0.00	0.00	6,300.00	0.00	0.00	6,300.00
<b>6142 Accounting</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>6144 Consulting</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>6146 Legal Fees</b>	0.00	2,500.00	0.00	0.00	0.00	0.00	0.00

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	<u>Jul 21</u>	<u>Aug 21</u>	<u>Sep 21</u>	<u>Oct 21</u>	<u>Nov 21</u>	<u>Dec 21</u>	<u>Jan 22</u>
Total 6140 Professional Fees	6,300.00	2,500.00	0.00	6,300.00	0.00	0.00	6,300.00
6180 Gift & Donations Expense	25.00	25.00	25.00	25.00	25.00	25.00	25.00
6190 Miscellaneous Expense	25.00	25.00	25.00	25.00	25.00	25.00	25.00
<b>Total 6000 General &amp; Admin. Exp</b>	<b>7,184.99</b>	<b>2,644.99</b>	<b>184.99</b>	<b>6,457.99</b>	<b>184.99</b>	<b>144.99</b>	<b>6,444.99</b>
<b>7000 Marketing</b>							
7010 Marketing & Advertising Intern	110.00	110.00	110.00	110.00	110.00	110.00	110.00
7020 Ad Specialty Items	0.00	100.00	0.00	0.00	0.00	0.00	0.00
7030 Website Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7040 Regist, Conf, Exhib Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 7000 Marketing</b>	<b>110.00</b>	<b>210.00</b>	<b>110.00</b>	<b>110.00</b>	<b>110.00</b>	<b>110.00</b>	<b>110.00</b>
<b>8000 Program &amp; Event Exp.</b>							
8015 Chapter Meeting Expense	0.00	0.00	0.00	0.00	400.00	0.00	0.00
8020 Hybrid Expenses	0.00	0.00	0.00	0.00	1,900.00	0.00	0.00
8025 Annual Meeting Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8035 Board Mtg. & Retreat Exp.	0.00	0.00	150.00	0.00	150.00	0.00	0.00
8040 Board Travel Stipend (orientation, annual meeting)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8045 Membership Recruitment Gatherings	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8055A Coffee Connections	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8055B Happy Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 8000 Program &amp; Event Exp.</b>	<b>0.00</b>	<b>0.00</b>	<b>150.00</b>	<b>0.00</b>	<b>2,450.00</b>	<b>0.00</b>	<b>0.00</b>
<b>9000 Nonprofit Relations Outreach</b>							
9010 Ad NPR promotional items	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 9000 Nonprofit Relations Outreach</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Expense</b>	<b>7,294.99</b>	<b>2,854.99</b>	<b>444.99</b>	<b>6,567.99</b>	<b>2,744.99</b>	<b>254.99</b>	<b>6,554.99</b>
<b>Net Ordinary Income</b>	<b>-4,519.64</b>	<b>995.36</b>	<b>2,460.36</b>	<b>-4,117.64</b>	<b>710.36</b>	<b>3,795.36</b>	<b>-2,179.64</b>
<b>Net Income</b>	<b><u>-4,519.64</u></b>	<b><u>995.36</u></b>	<b><u>2,460.36</u></b>	<b><u>-4,117.64</u></b>	<b><u>710.36</u></b>	<b><u>3,795.36</u></b>	<b><u>-2,179.64</u></b>

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## Profit & Loss Budget Overview

July 2021 through June 2022

	<u>Feb 22</u>	<u>Mar 22</u>	<u>Apr 22</u>	<u>May 22</u>	<u>Jun 22</u>	<u>TOTAL</u> <u>Jul '21 - Jun 22</u>
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
<b>4010 Membership Dues - RENEWALS</b>	2,650.00	2,325.00	1,300.00	3,125.00	2,325.00	31,575.00
<b>4011 Membership Dues - NEW MEMBERS</b>	500.00	525.00	575.00	375.00	325.00	5,100.00
<b>Total 4020 Membership</b>	3,150.00	2,850.00	1,875.00	3,500.00	2,650.00	36,675.00
<b>4020 Program Events</b>						
<b>4022 Chapter Meeting Attendee Income (in-person and virtu</b>	230.00	0.00	230.00	0.00	0.00	620.00
<b>4023A Annual Meeting Attendee Income</b>	0.00	0.00	0.00	600.00	2,400.00	3,000.00
<b>4023B Annual Meeting Income Sponsor/Exhibitor</b>	0.00	0.00	0.00	1,000.00	3,000.00	4,000.00
<b>4024A Coffee Connections</b>	0.00	0.00	0.00	50.00	0.00	50.00
<b>4024B Happy Hours</b>	0.00	50.00	0.00	0.00	0.00	50.00
<b>Total 4020 Program Events</b>	230.00	50.00	230.00	1,650.00	5,400.00	7,720.00
<b>403( Sponsorship - Programs, Coffee, HH, webinars</b>	500.00	250.00	500.00	250.00	0.00	2,000.00
<b>4035 Newsletter/Email Advertising</b>	100.00	100.00	100.00	100.00	100.00	1,050.00
<b>4040 Interest Income</b>	0.35	0.35	0.35	0.35	0.35	4.20
<b>4065 Other Income</b>	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Income</b>	<u>3,980.35</u>	<u>3,250.35</u>	<u>2,705.35</u>	<u>5,500.35</u>	<u>8,150.35</u>	<u>47,449.20</u>
<b>Gross Profit</b>	3,980.35	3,250.35	2,705.35	5,500.35	8,150.35	47,449.20
<b>Expense</b>						
<b>6000 General &amp; Admin. Exp</b>						
<b>6020 Office Rental</b>	0.00	0.00	0.00	0.00	0.00	0.00
<b>6030 Bank Fees</b>	0.00	0.00	0.00	0.00	0.00	0.00
<b>6035 Merchant Account Fees</b>	70.00	70.00	70.00	70.00	70.00	840.00
<b>6038 Office Supplies</b>	10.00	10.00	10.00	10.00	10.00	120.00
<b>6050 Zoom Video Conferencing</b>	54.99	14.99	54.99	14.99	54.99	379.88
<b>6100 Liability &amp; D&amp;O Insurance</b>	0.00	0.00	0.00	500.00	0.00	1,240.00
<b>6110 Ann. Rpt, License &amp; Permit</b>	0.00	0.00	0.00	0.00	0.00	13.00
<b>6140 Professional Fees</b>						
<b>6141 Administrative</b>	0.00	0.00	6,300.00	0.00	0.00	25,200.00
<b>6142 Accounting</b>	0.00	0.00	0.00	0.00	0.00	0.00
<b>6144 Consulting</b>	0.00	0.00	0.00	0.00	0.00	0.00
<b>6146 Legal Fees</b>	0.00	0.00	0.00	0.00	0.00	2,500.00

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## Profit & Loss Budget Overview

July 2021 through June 2022

	<u>Feb 22</u>	<u>Mar 22</u>	<u>Apr 22</u>	<u>May 22</u>	<u>Jun 22</u>	<u>TOTAL</u> <u>Jul '21 - Jun 22</u>
Total 6140 Professional Fees	0.00	0.00	6,300.00	0.00	0.00	27,700.00
6180 Gift & Donations Expense	25.00	25.00	25.00	25.00	25.00	300.00
6190 Miscellaneous Expense	25.00	25.00	25.00	25.00	25.00	300.00
<b>Total 6000 General &amp; Admin. Exp</b>	<b>184.99</b>	<b>144.99</b>	<b>6,484.99</b>	<b>644.99</b>	<b>184.99</b>	<b>30,892.88</b>
<b>7000 Marketing</b>						
7010 Marketing & Advertising Intern	110.00	110.00	110.00	110.00	110.00	1,320.00
7020 Ad Specialty Items	0.00	0.00	0.00	0.00	0.00	100.00
7030 Website Expense	0.00	0.00	972.00	0.00	0.00	972.00
7040 Regist, Conf, Exhib Fees	0.00	0.00	500.00	0.00	0.00	500.00
<b>Total 7000 Marketing</b>	<b>110.00</b>	<b>110.00</b>	<b>1,582.00</b>	<b>110.00</b>	<b>110.00</b>	<b>2,892.00</b>
<b>8000 Program &amp; Event Exp.</b>						
8015 Chapter Meeting Expense	400.00	0.00	400.00	0.00	0.00	1,200.00
8020 Hybrid Expenses	1,900.00	0.00	1,900.00	0.00	1,900.00	7,600.00
8025 Annual Meeting Expense	0.00	0.00	0.00	0.00	2,750.00	2,750.00
8035 Board Mtg. & Retreat Exp.	150.00	0.00	150.00	0.00	0.00	600.00
8040 Board Travel Stipend (orientation, annual meeting)	0.00	0.00	0.00	0.00	500.00	500.00
8045 Membership Recruitment Gatherings	0.00	500.00	0.00	0.00	0.00	500.00
8055A Coffee Connections	0.00	0.00	0.00	250.00	0.00	250.00
8055B Happy Hours	0.00	250.00	0.00	0.00	0.00	250.00
<b>Total 8000 Program &amp; Event Exp.</b>	<b>2,450.00</b>	<b>750.00</b>	<b>2,450.00</b>	<b>250.00</b>	<b>5,150.00</b>	<b>13,650.00</b>
<b>9000 Nonprofit Relations Outreach</b>						
9010 Ad NPR promotional items	0.00	0.00	250.00	0.00	0.00	250.00
<b>Total 9000 Nonprofit Relations Outreach</b>	<b>0.00</b>	<b>0.00</b>	<b>250.00</b>	<b>0.00</b>	<b>0.00</b>	<b>250.00</b>
<b>Total Expense</b>	<b>2,744.99</b>	<b>1,004.99</b>	<b>10,516.99</b>	<b>1,004.99</b>	<b>5,444.99</b>	<b>47,434.88</b>
<b>Net Ordinary Income</b>	<b>1,235.36</b>	<b>2,245.36</b>	<b>-7,811.64</b>	<b>4,495.36</b>	<b>2,705.36</b>	<b>14.32</b>
<b>Net Income</b>	<b>1,235.36</b>	<b>2,245.36</b>	<b>-7,811.64</b>	<b>4,495.36</b>	<b>2,705.36</b>	<b>14.32</b>