

Association of Consultants to Nonprofits
Profit & Loss Budget Overview
July 2022 through June 2023

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	TOTAL Jul '22 - Jun 23
Ordinary Income/Expense													
Income													
4010 Membership Dues - Renewals	2,275.00	3,825.00	2,325.00	2,100.00	3,500.00	2,125.00	5,065.00	3,400.00	1,675.00	1,450.00	4,855.00	2,115.00	34,710.00
4011 Membership Dues-New Member	500.00	500.00	500.00	500.00	500.00	750.00	750.00	750.00	750.00	1,500.00	1,500.00	1,500.00	10,000.00
4012 Certification Program	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00	300.00	300.00	900.00
4020 Program Events													
4022 Chapter Meeting Attendee	0.00	0.00	120.00	0.00	0.00	120.00	0.00	0.00	120.00	0.00	0.00	120.00	480.00
Total 4022 Chapter Meeting Attendee	0.00	0.00	120.00	0.00	0.00	120.00	0.00	0.00	120.00	0.00	0.00	120.00	480.00
4023 Annual Meeting Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4023a Annual Meeting Attendee	0.00	0.00	0.00	5,625.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,625.00
4023b Ann Mtg-Sponsor/Exhibitor	0.00	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
4024a Coffee Connections	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4024b Happy Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4025 Webinar Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4020 Program Events	0.00	0.00	120.00	15,625.00	0.00	120.00	0.00	0.00	120.00	0.00	0.00	120.00	16,105.00
4030 Sponsorship - Prog,Coffee,	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4035 Newsletter/Email Advert,	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4040 Interest Income	0.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.35
4065 Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	2,775.35	4,325.00	2,945.00	18,225.00	4,000.00	2,995.00	5,815.00	4,150.00	2,545.00	3,250.00	6,655.00	4,035.00	61,715.35
Gross Profit	2,775.35	4,325.00	2,945.00	18,225.00	4,000.00	2,995.00	5,815.00	4,150.00	2,545.00	3,250.00	6,655.00	4,035.00	61,715.35
Expense													
5000 Board Expenses													
5035 Board Mtg. & Retreat Exp.	0.00	0.00	250.00	0.00	250.00	0.00	250.00	0.00	250.00	0.00	250.00	0.00	1,250.00
5040 Board Travel Stipend	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5000 Board Expenses	0.00	0.00	250.00	0.00	250.00	0.00	250.00	0.00	250.00	0.00	250.00	0.00	1,250.00
5500 Membership Expenses													
5520 Membership Incentives	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00	0.00	100.00	200.00
5530 Member Referral Program	40.00	40.00	40.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,200.00
5540 Ambassador/Vol. Incentive	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5545 Membership Recruitment Gat	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00	0.00	0.00	600.00	1,200.00
Total 5500 Membership Expenses	40.00	40.00	40.00	120.00	120.00	120.00	120.00	120.00	820.00	120.00	120.00	820.00	2,600.00
6000 General & Admin. Exp													
6020 Office Rental	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6030 Bank Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6035 Merchant Account Fees	103.00	95.00	125.00	70.00	70.00	105.00	55.00	164.00	98.00	80.00	1,000.00	225.00	2,190.00
6038 Office Supplies	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	120.00
6050 Zoom Video Conferencing	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	198.00
6060 Survey Monkey Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00	100.00
6065 Email Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6100 Liability & D&O Insurance	955.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	366.00	0.00	0.00	1,321.00
6110 Ann. Rpt, License & Permit	0.00	0.00	0.00	13.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13.00
6140 Professional Fees													
6141 Administrative	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	30,000.00
6142 Accounting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6144 Consulting	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
6146 Legal Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 6140 Professional Fees	7,500.00	5,000.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	35,000.00
6180 Gift & Donations Expense	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	300.00
6190 Miscellaneous Expense	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	300.00
Total 6000 General & Admin. Exp	8,634.50	5,171.50	201.50	7,659.50	146.50	181.50	7,631.50	240.50	174.50	8,022.50	1,176.50	301.50	39,542.00
7000 Marketing													
7010 Marketing & Advert. Intern													
7020 Ad Speciality Items	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7021 Social Media	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	180.00
7022 Email Marketing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7010 Marketing & Advert. Intern - Other	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	110.00	1,320.00
Total 7010 Marketing & Advert. Intern	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00

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7030 Website Expense	18.00	18.00	18.00	18.00	18.00	18.00	18.00	18.00	18.00	1,206.00	18.00	18.00	1,404.00
7035 Website Coding & Graphics	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7040 Regist, Conf, Exhib Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	0.00	1,500.00
Total 7000 Marketing	143.00	143.00	143.00	143.00	143.00	143.00	143.00	143.00	143.00	2,831.00	143.00	143.00	4,404.00
8000 Program & Event Exp.													
8015 Chapter Meeting Expense	0.00	0.00	500.00	0.00	0.00	0.00	500.00	0.00	500.00	0.00	500.00	0.00	2,000.00
8020 Hybrid Expenses	0.00	0.00	1,750.00	0.00	0.00	0.00	1,750.00	0.00	1,750.00	0.00	1,750.00	0.00	7,000.00
8025 Annual Meeting Expense	0.00	0.00	0.00	15,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00
8055 Networking Event Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8055a Coffee Connections	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8055b Happy Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8065 Honoraria for Presenters	0.00	0.00	250.00	0.00	0.00	0.00	250.00	0.00	250.00	0.00	250.00	0.00	1,000.00
8075 Ad NPR Promotional Items	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 8000 Program & Event Exp.	0.00	0.00	2,500.00	15,000.00	0.00	0.00	2,500.00	0.00	2,500.00	0.00	2,500.00	0.00	25,000.00
Total Expense	8,817.50	5,354.50	3,134.50	22,922.50	659.50	444.50	10,644.50	503.50	3,887.50	10,973.50	4,189.50	1,264.50	72,796.00
Net Ordinary Income	-6,042.15	-1,029.50	-189.50	-4,697.50	3,340.50	2,550.50	-4,829.50	3,646.50	-1,342.50	-7,723.50	2,465.50	2,770.50	-11,080.65
Net Income	-6,042.15	-1,029.50	-189.50	-4,697.50	3,340.50	2,550.50	-4,829.50	3,646.50	-1,342.50	-7,723.50	2,465.50	2,770.50	-11,080.65